## Datasheet for business formalities. Technical Assistance for Business Regulation Review and Rationalization in Lao PDR

| REGISTRATION DATA |   |                              |                       |            |            |     |
|-------------------|---|------------------------------|-----------------------|------------|------------|-----|
| Name of formality | Name of formality License to Establish the Insurance Agency |                              |                       |            |            |     |
| Type of formality | License   |                              |                       |            |            |     |
| Formality Code    | Date of last modification                                   | Responsible Authority        |                       |            |            |     |
| MoF-MDSEID-10     | 01.11.2017  | State-Owned<br>Insurance Dep | Enterprise<br>artment | Investment | Management | and |

|   | BACKGROUND DATA  |  |  |  |  |
|---|--|--|--|--|--|
| Means of presentation                           | At the Authority Offices   |  |  |  |  |
| Specific sector linked to the formality         | K - Financial and insurance activities   |  |  |  |  |
| Purpose for enforcing the business formality    | Since the insurance agent will represent the insurance company in the communication and engagement with the public in all the insurance transactions, it is necessary to have a list of all the persons who will be performing this duty for the purpose of monitoring and supervision to prevent any risk of the general public.  |  |  |  |  |
| Who should complete this business formality?    | Individuals or entities who intend to be an agent representing an insurance company in the sale-purchase and the performance of the insurance transaction as agreed with the insurance company and under the condition that the agent does not receive any salary from the insurance company but receives other consideration as agreed with an insurance company; provided that the insurance agent can only represent one insurance company. |  |  |  |  |
| The formality has online information?           | NO   |  |  |  |  |
| Link to online information                      |  |  |  |  |  |
| The formality has an application form?          | YES  |  |  |  |  |
| Any additional comment concerning the formality | 1. The insurance agent shall apply for this Formality before applying for the Enterprise Registration Certificate and the Tax Identification Number certificate. 2. The delay in paying the fees for the issuance of the Formality shall be subject to the penalty from 1 time to 10 times of the fees, depending on how long the delay it would be (3 months to 6 months).  |  |  |  |  |

| REQUIREMENTS AND SUPPORTING EVIDENCE                      |    |  |  |
|---|----|--|--|
| Time it takes to the authorities to process the formality | 15 |  |  |

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|  | REQUIREMENTS AND SUPPORTING EVIDENCE   |  |  |  |
|--|--|--|--|--|
| Qualifications needed by the business to get the formality                           | 1. Having staff that graduated with the insurance education background and passed the test specifically in insurance filed; 2. Having the registered capital of not less than 50 Million LAK; 3. Having insurance agent contract with the only insurance company that they are representing; and 4. Never been revoked of the insurance brokerage license for the past 5 years before the application. |  |  |  |
| Is there any reason for<br>the authority to deny<br>the issuing of the<br>formality? | Deny in the case that the applicant cannot meet the required qualifications or conditions defined under the Law.   |  |  |  |

| RENEWAL INFORMATION  |   |  |  |
|--|---|--|--|
| Does the formality have a validity or an expiration date?  How long will the formality be valid for? (in months) |   |  |  |
|  | YES 12  |  |  |
| What is the process and conditions to renew the formality?   | The Formality shall be valid for one year, starting from 1 Junuary to 31 December and the Enterprise shall renew and pay the renewal fee within the first 3 months of the following year (within 30 March of every year). |  |  |

| ISSUING FEES          |  |  |  |  |
|-----------------------|--|--|--|--|
| Has application fees? | Service fees<br>businesses need to<br>disburse   | Certificate fees<br>businesses need to<br>disburse | Application<br>fees<br>businesses<br>need to<br>disburse | Total fees<br>businesses need<br>to disburse |
| YES                   | 0.00   | 1000000.00   | 10000.00   | 1010000.00                                   |
| Comments              | Reference: MOF Instruction No. 770/MOF Application Form Fee is collected upon purchase of the form but the fee is not included in any legal act. |  |  |  |

| RENEWAL FEES      |  |  |  |  |
|-------------------|--|--|--|--|
| Has renewal fees? | Service fees<br>businesses need to<br>disburse   | Certificate fees<br>businesses need to<br>disburse | Renewal<br>fees<br>businesses<br>need to<br>disburse | Total renewal<br>fees businesses<br>need to disburse |
| YES               | 0.00   | 1000000.00   | 0.00   | 1000000.00   |
| Comments          | Reference: MOF Instruction No. 770/MOF Application Form Fee is collected upon purchase of the form but the fee is not included in any legal act. |  |  |  |

| LEGAL FRAMEWORK   |        |            |  |  |
|---|--------|------------|--|--|
| Name  | Number | Date       | Comment  |  |
| Law on Insurance (Revised)                                      | 06/ສພຊ | 21.12.2011 | Part VI Insurance Agent and<br>Insurance Broker Chapter 1<br>Insurance Agent (Article 76 to Article<br>80) |  |
| Instruction on the Issuance of the Insurance Operating Licenses | 770/ກງ | 21.03.2016 | Article 4, 6, 7, 8, 9, 10  |  |
| Instruction Implementing Law on Insurance                       | 539/ກງ | 19.02.2014 |  |  |

| REQUIRED DOCUMENTS  |   |  |  |  |
|---|---|--|--|--|
| Document Name   | Comment   |  |  |  |
| Address Certification   | ຈຳນວນ 1 ສະບັບ   |  |  |  |
| Certificate for Enterprise Registration of Company Limited    |   |  |  |  |
| Certificate for the Issuance of the Tax Identification Number |   |  |  |  |
| Insurance Training Certificate                                | ໃບຢັ້ງຢືນການເຝິກອົບຮົມກ່ຽວກັບການປະກັນໄພຈາກບໍລິສັດປະກັນໄພທີ່ຕົນຈະເ |  |  |  |
|   | ປັນຕົວແທນ/ນາຍໜ້າ  |  |  |  |
| Location Confirmation of Enterprise                           | ກໍລະນີເປັນນິຕິບຸກຄືນ  |  |  |  |
| Photograph of the Managing Director                           | ຮູບຂະໜາດ 3x4 ຈຳນວນ 3 ໃບ (ຮູບບໍ່ເກີນ 3 ເດືອນ)                      |  |  |  |
| Copy of ID card or Family book of<br>Managing Director        |   |  |  |  |
| Copy of Passport of the Managing Director                     |   |  |  |  |
| Representative/Broker Insurance<br>Contract                   | ສັນຍາການເປັນຕົວແທນ/ນາຍໜ້າຂອງບໍລິສັດປະກັນໄພ                        |  |  |  |

| STATISTICS (Issue or/and renewed number) |  |  |  |
|--|--|--|--|
| Year Issued Renewed                      |  |  |  |
| 2016                                     |  |  |  |

| LIST OF ATTACHED DOCUMENTS |                  |                  |
|----------------------------|------------------|------------------|
| Name of document           | Type of document | File of document |

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| LIST OF ATTACHED DOCUMENTS                              |                  |                      |  |
|---|------------------|----------------------|--|
| ໃບຄຳຮ້ອງຂໍໃບອະນຸຍາດເປັນຕົວແທນປະກັນໄພ<br>ສຳລັບນິຕິບຸກຄົນ | Application form | 03 5995180b6aa1b.pdf |  |
| ໃບຄຳຮ້ອງຂໍໃບອະນຸຍາດເປັນຕົວແທນປະກັນໄພ<br>ສຳລັບບຸກຄົນ     | Application form | 04 5995182eb1005.pdf |  |